

THE **BIG PICTURE**

Turner Industries and a longtime agrichemical client partnered together to plan a routine 3-day turnaround. The units involved in the turnaround undergo a scheduled product changeover every one to two years depending on industry demand. In today's market the previous turnaround schedule of three days would cost the client \$3 million in lost production.

Using the principles of lean manufacturing, Turner and the client agreed that through proper planning and effective communication, the turnaround time could be shortened from 3 days to 1 day - only 24 hours. Planning tactics included pre-work identification, assisting operators with equipment preparation, staging on-location relief employees for all tasks, and post-work identification.

With the turnaround carefully planned, Turner's Maintenance Division safely and successfully performed all changeover work on the units. Turner's ability to execute the turnaround in the unprecedented time frame allowed the client to realize a cost savings of \$2 million in recovered production. Establishing open, trusted client relationships and safely providing a lower cost of ownership contributes to Turner Industries' ranking as the number one maintenance contractor in the country.



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